

## **Core Competencies**

101 Mobility is the leading and most trusted provider of access and mobility equipment with the local service and support that individuals need backed by the strength of a national brand ensuring a quality experience every time. Home Modification Specialists.

## **Past Performance:**

- NY State Office of People with Developmental Disabilities: Vertical Platform Lifts
- Town of Oyster Bay: Two Stair Lifts & Vertical Platform Lift
- Southampton Town Hall; 50 Foot Ramp with Three Platforms
- AHRC Nassau; Safe Patient Transfer Ceiling Track

# Local Woman-Owned Business Offering Sales & Installation of Residential and Commercial:

- Indoor and Outdoor Stair Lifts, Straight or Curved options
- ADA Wheelchair Ramps and Platforms
- Vertical Platform Lifts/Poarch Lifts
- Safe Patient Transfer Systems; Ceiling & Portable Versions
- FlexStep Convertible Step to Platform Lift
- Home Elevator Lifts
- Home Modifications- Door Widening, Bath & Shower Mods

## The 101 Mobility Difference:

- Local free in-person or virtual consultations.
- Immediate & efficient contact throughout the process.
- Safety & cost top of mind; offering pre-owned & rentals.
- Product configuration with same day quotes.
- Factory trained and certified technicians & consultants.
- Annual Maintenance Programs & One Year Service Warranty.
- Home Modifications to support all products & installations.
- Individual user training for users and caregivers ensuring high quality personal experience.
- Able to service urgent needs with warehouse stocked ramps and stairlifts.

# Ceiling Track532283 Home Health Equipment Rental236118 Residential Remodelers

238990 Other Specialty Trade Contractors 238290 Other Building Eqp't Contractors **NIGP CODES:** 

47050 Lifting Devices, Patient

Kim Kuester, President/Owner KKuester@101Mobility.com

Farmingdale, NY (516) 500-3100

www.longisland.101mobility.com

621610 Home Health Care Services

423450 Medical Equipment & Supplies

**NAICS Codes:** 

- 47058 Recycled Mobility/Restraint Systm 47081 Wheelchair Lifting Devices
- 47500 Hospital, Surgical, Medical Accsr's
- 47510 Bath Systems Complete, Patient
- 55790 Wheelchair Lifts and Accessories
- 91065 Remodeling & Alterations
- 91347 Sidewalk/Drive; Handicap Ramps 94848 Health Care Services not classified
- DUNS #117030050

CAGE #85K08

Nassau County Home Improvement License #151005

Suffolk County Home Improvement

License #HI -62010

NYC Home Improvement License # 2085820-DCA

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**Certified Women's Owned Business** New York City, Nassau & Suffolk Counties **C.A.P.S.Certified Aging in Place Specialist** Designation held by General Manager, Construction Manager & Owner



Imagine life. Unrestricted.

# 101 Mobility Long Island Management Team



### Kim Kuester - Owner, Operator & President

Kim is responsible for lead generation, marketing and oversight of the business in its entirety. She holds all the business' Contracting Licenses and Certifications. Kim is additionally Admitted to Practice Law in the State of New York. She is CAPS Certified, Aging in Place Specialist by the National Association of Home Builders.

#### Frank Sacco - General Manager



Frank has nearly twenty years' experience in the field of Accessibility/Mobility Solutions and Durable Medical Equipment. He is responsible for daily business including sales, purchasing, customer trouble shooting, vendor relations and business growth. He maintains the office electronic operating system including scheduling, invoicing and accounts payable. He is also CAPS Certified. Frank served as a Sergeant in the US Marine Corps and is a nationally recognized Champion Barbecue Pitmaster.

#### Mike O'Donnell - Construction Services Manager



Mike has over thirty years' experience in Home Modifications in the Aging in Place field. He is the one go-to person responsible for the entire job from providing estimates to following the job specifically according to the scope of work provided. Mike is NAHB Certified in Construction and CAPS Certified. He is also certified in Bruno Lifts, Harmar Lifts, Handicare Ceiling Track Systems, SpanAmerica, ARJO Huntleigh, Joerns & Stiltz Elevators.

### Anthony Salducco - Mobility Service Manager



Anthony has been providing Mobility Service for over seven years. He is responsible for the performance and management of all of all 101's technicians and every aspect of our products including installation, service, maintenance and repair. He maintains relationships with all manufacturers and products capabilities. Anthony teaches the clients how to operate the equipment in plain terms. He is trained and certified by Bruno Lifts, Harmar Lifts, Handicare Ceiling Track Systems & Stiltz Elevators to name a few.